

## How FusionRed Helped a Leading Accounting Firm Build the Cybersecurity Posture Their Reputation Demands

For Clear Path Accounting, a fully online accounting firm, IT isn't a back-office system, it's the business itself. Every financial data, every tax file, every client conversation depends on the firm's digital system being secured and free from downtime.

When Clear Path's previous IT provider went quiet on updates and slow on follow-up, the issue didn't show up as outages. It showed up in something more uncomfortable: Sharon, one of the firm's leaders, spending her own time chasing the people she was paying to handle IT for her.

After speaking with FusionRed at a cybersecurity workshop, Clear Path made the switch. The early difference wasn't about new tools, it was about how the partnership was set up. A documented onboarding plan. Clear timeframes. FusionRed following Clear Path up instead of the other way around. Team-wide training instead of one-off fixes. For a firm that runs on client trust and the security of sensitive financial data, that change in structure has changed how the business relates to its IT. From something Sharon had to manage, to something that gets managed for her.



### About

Clear Path Accounting is an award-winning accounting and business advisory firm based in Blaxland, NSW. The firm serves clients across the Blue Mountains, Penrith, and the wider Western Sydney region, operating fully online. Clear Path specialises in supporting purpose-driven, growth-focused businesses, with deep expertise in the NDIS sector, business advisory, and proactive accounting. With more than 250 five-star Google reviews and a "two accountants per client" service model, Clear Path is known for clear advice, proactive support, and helping its clients simplify their finances and grow with confidence.



*"It's carried out. It's not left. I don't have to follow up anyone, they follow me up. I love that, because I get busy and sometimes I forget."*

**Sharon John,**  
Executive Assistant & Practice Manager.  
Clear Path Accounting.

# Business Challenges of Clear Path Accounting

Clear Path Accounting runs as a fully online firm, which means the security and reliability of the software the team uses every day is inseparable from the safety of their clients' financial information. Their previous IT provider wasn't built for that level of accountability. Specifically, the team was dealing with:



Previous provider delivers IT work as **ad hoc**



Leadership team having to **chase** their IT provider



**Uncertainty** about whether the firm's cybersecurity was actually being managed



A growing recognition that cybersecurity **sat outside** the team's expertise



The **pressure** of safeguarding sensitive client & financial data



*"We saw your workshop and just thought, wow, you guys really know your stuff on cyber security. It's not something we're professional in, and we needed someone to guide us and give us the best advice to keep us secure."*

*Sharon John, Executive Assistant & Practice Manager - Clear Path Accounting*

## Results

Clear Path Accounting now works with a structured, documented relationship with its IT provider, **FusionRed**. Every project, change, and onboarding step follows a written plan with defined timeframes. The firm knows what's happening, when, and why. FusionRed manages the follow-through internally, which means the leadership team gets updates without having to ask for them. Team-wide training, including the Microsoft suite, has put practical security and productivity tools directly in front of the people who use them every day.

The change is most visible in what's no longer happening. Sharon doesn't need to chase their IT provider anymore. The team isn't guessing whether their cybersecurity is being looked after. And the firm isn't making security decisions in an area outside their expertise. For a fully online accounting firm where every system supports client trust, having a structured, predictable IT partnership matters as much as the technology itself. That's the change Clear Path now has.

The right provider makes all the difference. Start working with a partner that fully takes IT off your plate.

Contact Us Now 

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